

## Oshkosh Company acquires California Energy and Water Firm to Propel Water Efficiency Business

**OSHKOSH, WI: May 18, 2015**

ECM Holding Group, <http://ecmholdinggroup.com>, is pleased to announce the acquisition of GalexC Corporate Conservation (see GalexC awards at <http://ecmholdinggroup.com/services/galexc-consulting>). Founded in 2007 by Doug d'Heilly, GalexC is based in San Diego, CA and has an office in Boston, MA. Doug will join the combined firm as President of GalexC Consulting and a VP / Partner of ECM Holding Group. LLC. Tom Laufenberg, CEO of ECM Holding Group, noted "Bringing Doug and his team on-board is a great opportunity: their track record, products, and services are an outstanding fit for ECM and our Clients."

Over the past 7 years, GalexC has offered sustainability consulting, technologies, and services to large corporations and ESCO clients, serving clients in about a dozen states. As Tom commented, "With corporate customers nationwide, GalexC's service territory nicely complements our growth strategy."



GalexC took pride in offering a client-centric, technology-agnostic approach to energy consulting. The consultancy flourished in part due to their commitment to high ethical standards and exceptional customer service. Doug commented on how this motivated this transition, "I wanted to provide our clients an additional suite of unique technologies, to roll-out services more efficiently, and to offer our clients a more robust infrastructure. Joining forces with ECM accomplishes these goals. A merger or acquisition was not on my radar, but I couldn't pass up the amazing synergies between our two companies that will provide even better support and services for our clients."

As lead consultant, GalexC has twice led customers to receiving the "Energy Showcase Champion Award" for Energy Retrofit Projects from San Diego Gas & Electric: Life Technologies in 2010 and Kaiser Permanente in 2013. GalexC was also a 2010 Finalist in the Energy Efficiency category for "SDGE Vendor of the Year." In 2014, GalexC successfully submitted a project to Maryland Energy Administration for

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ECM Holding Group provides energy conservation technologies and project solutions to the leading Energy Services Companies (ESCOs) and corporate clients in North America. For more information, visit <http://ecmholdinggroup.com> or call 920-267-6111.

their EmPOWER Maryland Challenge Grant Program on behalf of US Pharmacopeia in Rockville, Maryland. The project was awarded a substantial grant to help fund the conservation measures, and was then named one of the top 5 projects for the 2014-15 EmPOWER Grant program.

With deep experience in most aspects of WAGES (Water, Air, Gas, Electricity, and Steam), GalexC brings the ECM Holding Group a more comprehensive suite of technologies for their ESCO client-base, and increases corporate market penetration for ECM technologies. After working together on several projects, the potential fit became clear to both firms. As Tom described it, "The combined strengths of ECM and GalexC provide us with a clear path to exceptional growth."

ECM Holding Group provides energy conservation technologies and project solutions to the leading Energy Saving Companies (ESCOs) and corporate clients in North America. For more information, visit <http://ecmholdinggroup.com> and contact Dan d'Heilly at 617-792-7472, or [dandh@ECM Holding Group.com](mailto:dandh@ECM Holding Group.com).

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